One Data closes EUR 32 million Series B Extension
to scale its next-gen data product management platform internationally – a key enabler for meaningful GenAI, AI, Business Intelligence and Process Mining

▸ **Leading European deep tech and software investors Vsquared Ventures, Molten Ventures and HV Capital are co-leading this funding round with the support of existing investors.**
▸ **Data access and processing is still one of the major roadblocks for companies to leverage data and generate value from AI applications, One Data empowers the smart collection, connection and usage of data for all data-driven and business applications, especially for GenAI.**
▸ **One Data will use the funds to replicate its success in the DACH region and scale internationally.**

Munich/Passau, Germany, July 16, 2024 – One Data, the data management software company, announced today the completion of its EUR 32 million Series B extension round, co-led by leading European deep tech and software investors Vsquared Ventures, Molten Ventures and HV Capital. Offering the first-to-market AI-powered Data Product Builder, One Data is on its path to become the category leader for Data Product Management. The company has a large portfolio of blue-chip customers across the DACH region, including BioNTech, thyssenkrupp and SCHOTT. One Data will use the additional capital to further strengthen its leading position in data product management, to expand its offering into international markets and to foster its strategic partnerships, to offer access to its product to an even larger customer base.

Data serves as the lifeblood for various technological advancements. Proper access and management of data is at the heart of enabling AI, GenAI, Business Intelligence and Process Mining. However, it is still a major hurdle for many businesses. According to recent research by Bitkom, in Germany alone only 6 percent of companies* are harnessing the potential of the data available to them. Simultaneously, more than half are aiming to implement a data-driven business model within the next two years. The vast amounts of time spent on requesting, finding, integrating, and preparing data significantly slows down the implementation of artificial and business intelligence.

Dr. Andreas Böhm, Founder and CEO of One Data, said:

"The next major jump in productivity can only happen if businesses start using data more effectively. Our new and unique technology turns siloed data automatically into reliable, valuable data products, enabling companies to establish a consistent data governance policy. This leads to more stable supply chains, better forecasting, faster R&D processes and highly efficient data teams, who are a true asset for their businesses and whose work now becomes visible through our software. As a result, the corporate value they generate through data products is self-evident. We are delighted by the trust and support shown by our new investors. We can now achieve our mission much faster: to enable many companies globally to use data profitably and create substantial business value. Additionally, our investors' expertise in the fields of deep tech, software and scaling, as well as their strategic approach, knowledge and contacts will be a huge value to One Data on our growth journey."

One Data's AI-powered Data Product Builder enables businesses to build, manage, and share Data Products while saving around 80 percent of time spent, positioning them at the forefront of their industries. It leverages AI-technology to collect, analyze and connect data points, therefore increasing the quality of the insights generated, supporting companies across all industries, including retail, manufacturing, pharma, chemistry and automotive. One Data has already been named as a Cool Vendor in AI Core Technologies among the top 5 vendors globally and as a stand-alone vendor focused on data product creation by Gartner**.

Benedikt von Schoeler, General Partner at Vsquared Ventures, said:

"One Data can become the key enabler for companies to leverage the full potential of their software applications, including GenAI and BI. Both in Europe and abroad there is vast potential in this huge emerging market, as smart data management is a prerequisite for any company looking to stay ahead in its industry."

Nelly Markova, Partner at Molten Ventures, added:

"One Data has built a world class AI-native platform that allows business users to harness the value of data in an automated fashion. The platform is already trusted by many blue-chip customers, and we are looking forward to support Andreas and the One Data team to scale the business globally."

David Kuczek, General Partner at HV Capital, stated:

"One Data is revolutionizing data management by pioneering data products. With years of consulting experience solving intricate data challenges, they are uniquely positioned to address customer pain points. The global growth potential is immense, driven by the increasing data demands of LLMs."

*   Study Bitkom: Deutsche Unternehmen nutzen ihre Daten kaum:
     https://www.bitkom.org/Presse/Presseinformation/Datenoekonomie-Deutschland-2024#_ →

** Gartner, "Cool Vendors in AI Core Technologies", Soyeb Barot, Chirag Dekate, Farhan Choudhary, Sumit Agarwal, Julian Sun, Erick Brethenoux, Svetlana Sicular; 11. Mai 2021.

     https://onedata.ai/wp-content/uploads/2024/02/onelogic_pm_gartner-cool-vendor_new.pdf →
     https://onedata.ai/insights/one-data-recognized-as-a-stand-alone-vendor-focused-on-data-product-creation →

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If you still need information, please contact us at any time. We will be happy to provide further information or arrange interview appointments. You can also find out more about **One Data** at: **onedata.ai**

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Management:
Dr. Andreas Böhm, Dr. Stefan Roskos, Dr. Gregor Wiest

About One Data

One Data GmbH is a German software company and a leading name in the use of applied artificial intelligence (AI). Founded by Dr. Andreas Böhm in 2013, the company – with its 200+ employees in Passau, Munich, Frankfurt am Main and Berlin – provides an AI-powered Data Product Builder designed specifically for innovative and collaborative data teams. This enables these teams to create and use comprehensive data products, establish a data-driven culture and unlock the full potential of data. Data products built by One Data transform raw data into actionable insights, empowering businesses to make informed decisions, optimize processes, and drive innovation. The Data Product Builder streamlines the development process, reducing the time-to-market for data products, ensuring scalability and flexibility in handling diverse data sources, and ultimately unlocking the value of data assets more efficiently. With the establishment of a Data Product Marketplace, One Data strategically dismantles data silos, creating a central space for data collaboration and seamless sharing. The company focuses on bridging the gap between data experts and non-technical business users, enabling them to build, manage and share data products efficiently while ensuring interoperability and high data quality. The outcomes include more stable supply chains, more accurate forecasts, faster R&D processes, and more efficient data teams. **www.onedata.ai →** | **LinkedIn →**

About Vsquared Ventures

Vsquared Ventures backs bold entrepreneurs engineering groundbreaking technologies addressing some of the world's most pressing challenges to become global leaders. Investing in deep tech companies, Vsquared Ventures focuses on new space, new computing, energy transition, robotics and manufacturing, new computing and sensing, AI and next-gen software and tech-bio. Vsquared Ventures has built one of Europe's strongest deep tech portfolios, including industry disruptors Isar Aerospace, IQM Quantum Computing, Zama.ai, Customcells, Neura Robotics and The Exploration Company. **www.vsquared.vc →**

About Molten Ventures

Molten Ventures plc is a leading venture capital firm in Europe, developing and investing in disruptive, high-growth technology companies. We believe it is our role to support the visionary entrepreneurs who will invent the future. We fuel their growth with our 'energy' in the form of truly patient capital, access to international networks and decades of experience in building businesses. Currently, Molten Ventures is a shareholder in a diverse portfolio of companies including Thought Machine, Coachhub, Graphcore, Aiven, Ledger and Aircall. **www.moltenventures.com →**

About HV Capital

HV Capital is one of the leading early-stage and growth investors in Europe. With nine fund generations in 23 years and €2.8 bn in managed assets, HV Capital is one of the continent's most active early-stage investors. The investment team has many years of experience in identifying European startups with great potential for success. In addition to international success stories like Zalando, Delivery Hero, Sumup, and Depop, innovation leaders such as Enpal, Flixbus, Sennder, and Isar Aerospace are also part of the portfolio. HV Capital has invested in around 225 internet and technology companies, supporting startups with ticket sizes ranging from €0.5m to €60m. It is one of Europe's few venture capital firms that can finance startups through all growth phases. HV Capital has a team of more than 40 investment and operations professionals who provide a variety of perspectives and expertise across the venture capital landscape. **www.hvcapital.com →**